From: Gerhard Beck
To: Microsoft ATR
Date: 1/15/02 8:28am
Subject: Additional Remedies

Microsoft continues to work towards the utter destruction of any possible competition. Currently in Microsoft's sites are Java and Linux.

It is informative that because of Microsoft's monopoly position, only products offerred free (such as Java and Linux), cause any threat to Microsoft.

I would propose the following remedies:

- 1) Microsoft be forced to charge a minimum price for each piece of bundled software such as the Media player, Word, Excel, PowerPoint. The charge would be separately stated and users could decline to purchase the software with thier new machine. This would create a price evelope which competitors could exist within.
- 2) Microsoft be forced to include the latest release of Java unmodified with its latest releases of Windows. This would ease the integration burdens for Java-based competitive packages.
- 3) Microsoft be forced to release Linux versions of its Microsoft Office suite at the same time as comparable Windows versions. This would be extremely helpful in developing Linux as a viable competitor to Microsoft on the desktop.
- 4) Microsoft be forced to stop bundling software with Windows or Office and be forced to charge for the software. Since both products are basically provided with all machines, anything Microsoft bundles in destroys a previously existing market since it is hard to get folks to pay for what Microsoft provides for free.
- 5) Microsoft be forced to charge one price for Windows both retail and wholesale to manufacturers. Microsoft's current scheme strongly encourages the purchase of a new machine to get a new copy of Windows because the retail cost of Windows is so high compared to the cost of a new machine with the same copy of Windows. Since the cost to duplicate a CD is so cheap, there is no econimic justification for the discounts given.

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